

Red Bull Financial Statements

Registro Imprese
Archivio ufficiale della CCIAA
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SCUDERIA TORO ROSSO SPA
Codice Fiscale 00212230395

Registro Imprese - Archivio Ufficiale della C.C.I.A.A.
Bilancio aggiornato al 31/12/2016

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Scuderia Toro Rosso S.p.A. a Socio Unico

Via Boile n.229 Ferrara RA, C.S. Euro 2.500.000,00 i.v., n.iscrizione reg. imprese, c.f.a.p.iva 00212230395, REA n.86548
(società soggetta all'attività di direzione e coordinamento da parte di Red Bull GmbH)

(dati in euro)

Conto Economico

	Bilancio al 31.12.2016	Bilancio al 31.12.2015
A) Valore della produzione		
1) Ricavi delle vendite e delle prestazioni	51.872.730	102.019.139
2) Variazioni delle rimanenze di prodotti in corso di lavorazione, semilavorati e finiti	-	(930.000)
3) Altri ricavi e proventi	56.947.064	52.112.584
- contributi in conto esercizio	2.789.548	-
- altri	54.157.516	52.112.584
Totale	108.819.794	153.731.723
B) Costi della produzione		
6) Per materie prime, sussidiarie e di consumo e di merci	40.110.390	38.138.455
7) Per servizi	38.854.987	43.398.413
8) Per godimento di beni di terzi	25.287.439	27.891.949
9) Per il personale	29.152.748	29.844.464
a) salari e stipendi	22.785.820	22.347.390
b) oneri sociali	5.264.873	5.249.490
c) trattamento di fine rapporto	1.019.854	981.490
d) altri costi	62.299	1.258.100
10) Ammortamenti e svalutazioni	11.373.399	8.890.896
a) Ammortamento delle immobilizzazioni immateriali	375.406	409.019
b) Ammortamento delle immobilizzazioni materiali	4.884.980	4.538.109
c) Altre svalutazioni delle immobilizzazioni	520.353	-
d) Svalutazione dei crediti compresi nell'attivo circolante e delle disponibilità liquide	5.810.661	1.943.778
11) Variazioni delle rimanenze di materie prime, sussidiarie, di consumo e merci	(741.344)	5.523.815
14) Oneri diversi di gestione	1.857.170	1.140.170
Totale	145.674.527	150.930.995
Differenza tra valore e costi della produzione (A-B)	2.865.277	2.800.728
C) Proventi e oneri finanziari		
15) Altri proventi finanziari	1.876	698
d) proventi diversi dai precedenti	1.876	698
- da altri	1.876	698
17) Interessi e altri oneri finanziari	(923)	(321)
- verso altri	(773)	(321)
17-bis) Utili e perdite su cambi	369.311	181.140
Totale (16 +/- 17 +/- 17 bis)	250.764	181.917
D) Rettifiche di valore di attività e passività finanziarie	-	-
Risultato prima delle imposte (A - B +/- C +/- D)	3.216.043	2.882.390
20) Imposte sul reddito dell'esercizio	1.445.228	1.919.828
a) Imposte correnti	3.941.180	2.850.858
b) Imposte esercizi precedenti	(33.431)	194.941
c) Imposte anticipate e differite	(1.463.533)	(937.748)
21) Utile (Perdita) dell'esercizio	1.770.815	1.062.562

Presidente
Rudolf Thaler

La sottoscritta Dott.ssa Maria Marini al servizio clienti, 31 gennaio 2017, dichiara che il presente documento è conforme all'originale depositato presso la società.

RED BULL FINANCIAL STATEMENTS ARE CRUCIAL DOCUMENTS THAT PROVIDE INSIGHT INTO THE COMPANY'S FINANCIAL HEALTH, PERFORMANCE, AND OVERALL OPERATIONAL EFFICIENCY. AS ONE OF THE LEADING BRANDS IN THE ENERGY DRINKS MARKET, RED BULL GMBH HAS GARNERED ATTENTION NOT JUST FOR ITS UNIQUE MARKETING STRATEGIES BUT ALSO FOR ITS IMPRESSIVE FINANCIAL OUTCOMES. UNDERSTANDING THESE FINANCIAL STATEMENTS HELPS STAKEHOLDERS, INCLUDING INVESTORS, ANALYSTS, AND CONSUMERS, TO COMPREHEND HOW WELL THE COMPANY IS PERFORMING AND WHERE IT STANDS IN THE COMPETITIVE LANDSCAPE.

UNDERSTANDING RED BULL'S FINANCIAL STATEMENTS

RED BULL'S FINANCIAL STATEMENTS TYPICALLY COMPRISE THREE MAIN COMPONENTS: THE INCOME STATEMENT, THE BALANCE

SHEET, AND THE CASH FLOW STATEMENT. EACH OF THESE DOCUMENTS PLAYS A SIGNIFICANT ROLE IN ASSESSING THE COMPANY'S FINANCIAL POSITION AND OPERATIONAL EFFICIENCY.

1. INCOME STATEMENT

THE INCOME STATEMENT, ALSO KNOWN AS THE PROFIT AND LOSS STATEMENT, PROVIDES A SUMMARY OF RED BULL'S REVENUES, COSTS, AND EXPENSES OVER A SPECIFIC PERIOD.

- REVENUES: RED BULL'S REVENUE PRIMARILY COMES FROM THE SALE OF ITS ENERGY DRINKS. THE COMPANY HAS CONSISTENTLY REPORTED ROBUST SALES GROWTH, DRIVEN BY ITS INNOVATIVE MARKETING STRATEGIES AND EXPANSION INTO INTERNATIONAL MARKETS.
- COST OF GOODS SOLD (COGS): THIS SECTION ILLUSTRATES THE DIRECT COSTS ATTRIBUTABLE TO THE PRODUCTION OF THE ENERGY DRINKS, INCLUDING RAW MATERIALS AND LABOR COSTS.
- GROSS PROFIT: THE DIFFERENCE BETWEEN REVENUES AND COGS YIELDS THE GROSS PROFIT, A KEY INDICATOR OF THE COMPANY'S PRODUCTION EFFICIENCY.
- OPERATING EXPENSES: THESE INCLUDE SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES (SG&A), MARKETING COSTS, AND RESEARCH AND DEVELOPMENT (R&D) INVESTMENTS.
- NET INCOME: ULTIMATELY, THE INCOME STATEMENT CULMINATES IN THE NET INCOME, WHICH DEMONSTRATES HOW MUCH PROFIT RED BULL HAS MADE AFTER ALL EXPENSES ARE DEDUCTED FROM REVENUES.

2. BALANCE SHEET

THE BALANCE SHEET PROVIDES A SNAPSHOT OF RED BULL'S FINANCIAL CONDITION AT A SPECIFIC POINT IN TIME. IT IS DIVIDED INTO THREE MAIN SECTIONS: ASSETS, LIABILITIES, AND EQUITY.

- ASSETS: THIS SECTION DETAILS WHAT THE COMPANY OWNS. KEY COMPONENTS INCLUDE:
 - CURRENT ASSETS: CASH AND CASH EQUIVALENTS, ACCOUNTS RECEIVABLE, AND INVENTORIES.
 - NON-CURRENT ASSETS: PROPERTY, PLANT, AND EQUIPMENT, ALONG WITH INTANGIBLE ASSETS SUCH AS TRADEMARKS AND PATENTS.
- LIABILITIES: THIS OUTLINES WHAT THE COMPANY OWES TO EXTERNAL PARTIES. IMPORTANT ELEMENTS INCLUDE:
 - CURRENT LIABILITIES: ACCOUNTS PAYABLE, SHORT-TERM DEBT, AND ACCRUED EXPENSES.
 - LONG-TERM LIABILITIES: LONG-TERM DEBT AND OTHER FINANCIAL OBLIGATIONS.
- EQUITY: THIS REPRESENTS THE RESIDUAL INTEREST IN THE ASSETS OF THE COMPANY AFTER DEDUCTING LIABILITIES. IT INCLUDES:
 - COMMON STOCK: THE VALUE OF SHARES SOLD TO SHAREHOLDERS.
 - RETAINED EARNINGS: PROFITS THAT HAVE BEEN REINVESTED IN THE BUSINESS RATHER THAN DISTRIBUTED AS DIVIDENDS.

THE BALANCE SHEET FOLLOWS THE ACCOUNTING EQUATION: $\text{ASSETS} = \text{LIABILITIES} + \text{EQUITY}$.

3. CASH FLOW STATEMENT

THE CASH FLOW STATEMENT HIGHLIGHTS THE INFLOWS AND OUTFLOWS OF CASH WITHIN RED BULL DURING A SPECIFIC PERIOD. IT IS DIVIDED INTO THREE KEY SECTIONS:

- OPERATING ACTIVITIES: THIS SECTION REPORTS CASH GENERATED FROM THE COMPANY'S CORE BUSINESS OPERATIONS. POSITIVE CASH FLOW FROM OPERATING ACTIVITIES INDICATES THAT THE COMPANY IS EFFECTIVELY GENERATING REVENUE.
- INVESTING ACTIVITIES: THIS PORTION REFLECTS CASH SPENT ON INVESTMENTS IN ASSETS, ACQUISITIONS, AND CAPITAL EXPENDITURES. A NEGATIVE CASH FLOW IN THIS SECTION MAY INDICATE THAT THE COMPANY IS INVESTING HEAVILY IN FUTURE GROWTH.
- FINANCING ACTIVITIES: THIS INCLUDES CASH FLOWS RELATED TO THE COMPANY'S FINANCING ACTIVITIES, SUCH AS ISSUING STOCK OR PAYING DIVIDENDS. THIS SECTION PROVIDES INSIGHT INTO HOW RED BULL FINANCES ITS OPERATIONS AND GROWTH.

STRATEGIES.

RED BULL'S FINANCIAL PERFORMANCE IN RECENT YEARS

TO ANALYZE RED BULL'S FINANCIAL PERFORMANCE, IT'S ESSENTIAL TO EXAMINE TRENDS OVER RECENT YEARS, FOCUSING ON REVENUE GROWTH, PROFITABILITY, AND COST MANAGEMENT.

1. REVENUE GROWTH

RED BULL HAS EXPERIENCED SIGNIFICANT REVENUE GROWTH OVER THE PAST SEVERAL YEARS. ACCORDING TO RECENT FINANCIAL STATEMENTS, THE COMPANY REPORTED:

- INCREASE IN SALES: THE COMPANY'S SALES HAVE GROWN STEADILY, WITH YEAR-ON-YEAR GROWTH RATES OFTEN EXCEEDING INDUSTRY AVERAGES. THIS GROWTH IS ATTRIBUTED TO SUCCESSFUL MARKETING CAMPAIGNS, EXPANSIONS INTO NEW MARKETS, AND THE INTRODUCTION OF NEW PRODUCT LINES.
- MARKET EXPANSION: RED BULL HAS CONSISTENTLY EXPANDED ITS GLOBAL FOOTPRINT, ENTERING EMERGING MARKETS AND INCREASING ITS MARKET SHARE IN EXISTING ONES.

2. PROFITABILITY METRICS

PROFITABILITY IS A CRITICAL ASPECT OF RED BULL'S FINANCIAL HEALTH. KEY METRICS INCLUDE:

- GROSS MARGIN: RED BULL TYPICALLY ENJOYS A HEALTHY GROSS MARGIN, INDICATING EFFICIENT PRODUCTION AND STRONG PRICING POWER.
- OPERATING MARGIN: THIS MARGIN HAS REMAINED STABLE, REFLECTING EFFECTIVE CONTROL OVER OPERATING EXPENSES RELATIVE TO SALES.
- NET PROFIT MARGIN: THE NET PROFIT MARGIN PROVIDES INSIGHT INTO OVERALL PROFITABILITY AFTER ALL EXPENSES. RED BULL HAS CONSISTENTLY MAINTAINED A STRONG NET PROFIT MARGIN, SHOWCASING ITS ABILITY TO CONVERT REVENUES INTO PROFITS EFFICIENTLY.

3. COST MANAGEMENT STRATEGIES

EFFECTIVE COST MANAGEMENT HAS BEEN A CORNERSTONE OF RED BULL'S FINANCIAL SUCCESS:

- OPERATIONAL EFFICIENCY: RED BULL HAS INVESTED IN STREAMLINING ITS SUPPLY CHAIN AND PRODUCTION PROCESSES, LEADING TO REDUCED OPERATIONAL COSTS.
- MARKETING INVESTMENTS: WHILE RED BULL SPENDS SIGNIFICANTLY ON MARKETING, THE RETURN ON INVESTMENT IS EVIDENT THROUGH INCREASED BRAND LOYALTY AND SALES GROWTH.
- INNOVATION: CONTINUOUS INNOVATION IN PRODUCT OFFERINGS HELPS THE COMPANY STAY AHEAD OF MARKET TRENDS, ATTRACTING NEW CUSTOMERS WITHOUT INCURRING EXCESSIVE COSTS.

CHALLENGES AND RISKS

WHILE RED BULL'S FINANCIAL STATEMENTS PAINT A PICTURE OF A ROBUST AND GROWING COMPANY, IT FACES SEVERAL CHALLENGES AND RISKS:

- MARKET COMPETITION: THE ENERGY DRINK MARKET IS HIGHLY COMPETITIVE, WITH NUMEROUS BRANDS VYING FOR MARKET SHARE. INCREASED COMPETITION COULD PRESSURE PRICING AND MARGINS.

- **REGULATORY CHALLENGES:** CHANGES IN REGULATIONS REGARDING THE MARKETING AND SALE OF ENERGY DRINKS COULD IMPACT RED BULL'S BUSINESS OPERATIONS.
- **GLOBAL ECONOMIC CONDITIONS:** ECONOMIC DOWNTURNS OR FLUCTUATIONS IN CONSUMER SPENDING CAN AFFECT SALES. GLOBAL EVENTS, SUCH AS PANDEMICS OR GEOPOLITICAL TENSIONS, CAN FURTHER EXACERBATE THESE CHALLENGES.

CONCLUSION

IN SUMMARY, RED BULL FINANCIAL STATEMENTS ARE ESSENTIAL FOR UNDERSTANDING THE COMPANY'S FINANCIAL HEALTH AND OPERATIONAL PERFORMANCE. THE INCOME STATEMENT, BALANCE SHEET, AND CASH FLOW STATEMENT EACH PROVIDE VALUABLE INSIGHTS INTO REVENUE GROWTH, PROFITABILITY, AND COST MANAGEMENT STRATEGIES. DESPITE FACING CHALLENGES IN A COMPETITIVE LANDSCAPE, RED BULL HAS EXHIBITED RESILIENCE AND ADAPTABILITY, POSITIONING ITSELF AS A LEADER IN THE ENERGY DRINK MARKET. BY CONTINUOUSLY ANALYZING THESE FINANCIAL DOCUMENTS, STAKEHOLDERS CAN BETTER UNDERSTAND THE COMPANY'S TRAJECTORY AND MAKE INFORMED DECISIONS REGARDING THEIR INVESTMENTS AND STRATEGIES.

FREQUENTLY ASKED QUESTIONS

WHAT ARE THE KEY COMPONENTS OF RED BULL'S FINANCIAL STATEMENTS?

THE KEY COMPONENTS OF RED BULL'S FINANCIAL STATEMENTS INCLUDE THE INCOME STATEMENT, BALANCE SHEET, AND CASH FLOW STATEMENT, WHICH PROVIDE INSIGHTS INTO REVENUE, EXPENSES, ASSETS, LIABILITIES, AND CASH MANAGEMENT.

HOW HAS RED BULL'S REVENUE GROWTH TRENDED IN RECENT YEARS?

RED BULL HAS EXPERIENCED CONSISTENT REVENUE GROWTH OVER THE PAST FEW YEARS, DRIVEN BY INCREASED GLOBAL SALES, EXPANSION INTO NEW MARKETS, AND SUCCESSFUL MARKETING CAMPAIGNS.

WHAT ARE RED BULL'S PRIMARY SOURCES OF REVENUE?

RED BULL'S PRIMARY SOURCES OF REVENUE COME FROM THE SALE OF ITS ENERGY DRINKS, AS WELL AS FROM SPONSORSHIPS AND EVENT MARKETING ASSOCIATED WITH EXTREME SPORTS AND ENTERTAINMENT.

HOW DOES RED BULL MANAGE ITS OPERATING EXPENSES ACCORDING TO ITS FINANCIAL STATEMENTS?

RED BULL MANAGES ITS OPERATING EXPENSES THROUGH STRATEGIC MARKETING INVESTMENTS, EFFICIENT PRODUCTION PROCESSES, AND CAREFUL CONTROL OF DISTRIBUTION COSTS, ALL REFLECTED IN ITS FINANCIAL STATEMENTS.

WHAT FINANCIAL METRICS ARE MOST IMPORTANT FOR EVALUATING RED BULL'S PERFORMANCE?

KEY FINANCIAL METRICS FOR EVALUATING RED BULL'S PERFORMANCE INCLUDE GROSS PROFIT MARGIN, OPERATING MARGIN, NET PROFIT MARGIN, AND RETURN ON EQUITY, WHICH INDICATE THE COMPANY'S PROFITABILITY AND EFFICIENCY.

WHAT IMPACT DO FOREIGN EXCHANGE RATES HAVE ON RED BULL'S FINANCIAL STATEMENTS?

FOREIGN EXCHANGE RATES CAN SIGNIFICANTLY IMPACT RED BULL'S FINANCIAL STATEMENTS, PARTICULARLY AS IT OPERATES IN MULTIPLE COUNTRIES; FLUCTUATIONS CAN AFFECT REVENUE, COSTS, AND OVERALL PROFITABILITY REPORTED IN EUROS.

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